

Jim Gray, Bob Patterson, and Jack Wickens join Compass



Jim Gray



Bob Patterson



Jack Wickens

Jim Gray, former Chief Information Officer at O'Charley's, Bob Patterson, former managing partner and currently practicing with Boulton Cummings Conners & Berry, and Jack Wickens, former president of National Health Plan and United Healthcare, have become the newest members of Compass Executives, LLC.

Compass Executives Launch at the Schermerhorn

On November 29th, 2006, Compass Executives held its opening forum at the Schermerhorn Symphony Hall. The forum, entitled "How Independent Boards Energize and Strengthen Private Businesses," was facilitated by Compass's own Barbara Cannon.

The panel included Ben Rechter, Chairman, Rogers Investment Group; Bob Patterson, Member, Boulton Cummings Conners & Berry; Ric Pennisi, Managing Director, Marsh; and Marc Fortune, Chairman, Century II.

Over 200 guests attended the hour-long presentation with Q & A and then joined the Compass Executives for a reception in the Founders Hall following the panel discussion.

Some post-forum comments included:

- made me think differently about my business
- strength, reputation and expertise of the panel was notable
- very relevant information



Ben Rechter, Marc Fortune, Barbara Cannon, Ric Pennisi, Bob Patterson



Each Compass Executive has previously owned a business or performed as a C-Level executive in a public or private company. Our executives pool their extensive backgrounds in myriad corporate arenas to offer crucial leadership services to other leaders.



Since Compass Executives started the first project in September 2006, we have been retained for 15 assignments. Some examples of our early work include:

- **Interim Management** Services for an **INC 500** company
- **Advisory Services** for a profitable **\$20 million** service provider with plans to grow to **\$50 million** in the next few years
- **Transaction Adviser** to the **Owner** of a printing company who is **Selling** his business
- **Strategic Adviser** to the **Founder** of a professional services business as he **Transfers the Ownership** and leadership to his sons and a key manager
- Serving as a **Board Member** for a growing **Biotech** company
- Leading the Design and **Development of a new Board of Directors** for a Growing **Family Business**
- **Turnaround Services** to a **Distribution** business whose sourcing from a key **Import** partner in China was disrupted
- **Management Consulting** for a **University** project as it moves from the **Lab to the Business** world
- **Business Diagnostic** for a fast growing technology business as it spins off one segment to concentrate on an expanding new market
- Leading the **Marketing** initiatives to support the revenue and client expansion for a **Healthcare** company

Compass Executives

Harold Fogelberg
Financial Services

Marc Fortune
Professional Services

Jim Gray
Information Technology

Tony Heard
Banking

Don Hillenmeyer
Telecommunications

Henry Hillenmeyer
Hospitality

Jerry Kiefer
Human Resources

Mary Huston McLendon
Healthcare

Warren McPherson M.D.
Medicine

Bob Patterson
Business Advisory

Art Rebrovick
Family Business

Barbara Cannon Wall
Biotech/Medical Devices

Rich Warden
Construction Materials

Jack Wickens
Healthcare

Don Williamson
Construction



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